

Question #	RFP Section	Question	Answer
1	Section- 9.1	Will the evaluation include projected service requirements for just 12 months for the base term, or for each contract year including options?	Annual cost times 4 Years of the Contract Term
2	9.3 (c)(1) -	The voice traffic model consists of a traffic model for the "latest year" minus 1/2 of the evening and night traffic. Will an offerors price be evaluated using that model for each contract year? Will that annual price be aggregated to determine total cost? If the annual price of services will be determined for multiple contract years, will the Commonwealth aggregate those annual costs for the base years or include option years?	Annual cost times 4 Years of the Contract Term
3	9.3(c)(2)-	Total costs for data services - will that include only 12 months, the base term, or the base term and option years?	4 Years of the Contract Term
4	9.3(c) (3)-	Total costs of implementation--will the evaluation include 12 months, the base term or all contract years?	4 Years of the Contract Term
5	9.3 (d) - Cost Benefit-	Does the Commonwealth intend to do a "trade off analysis"? Does the Commonwealth have the discretion to award to an offeror whose proposal may not be the lowest price, but because of technical superiority be the "best value"?	Yes. Yes.
6	9.3 (h)- Desirable Services-	Will any of these services be included in the price evaluation? If so, which ones?	No
7	10.1	10.1 - States that an offeror must provide prices for services in section 10.2, however we note that Section 10.3 which refers to mandatory services has been omitted from Section 10.1. Does this mean these services will not be evaluated as mandatory services? How does the Commonwealth plan to evaluate the desirable services?	A Clarification to the RFP has been posted to address these issues. Offeror pricing must be provided for all mandatory data, voice and network management services in sections 10.2, 10.3 and 10.4.